

MBA (60 Credits)

(Compulsory courses 48 credit. Credits of each course will be 3 unless mentioned.)

1. MGSTT 512: Statistics for Management
2. MGMGT 612: International Business
3. MGCOM 503: Managerial communications
4. MGECO 522: Business Economics
5. MGMKT 542: Marketing Management
6. MGFIN 562: Financial management
7. MGPOM 592: Operations management
8. MGHRM 524: Strategic Human resource management
9. MGMGT 694: Business Environment and Strategic management
10. MGACC 583: Accounting for decision making
11. MGMGT 613: Business and corporate social responsibility (2 credits)
12. MGHRM 522: Organizational Behavior
13. MGBLW 551: Legal Environment for Business
14. MGACC 584: Corporate Taxation and tax planning (2 credits)
15. MGRES 692: Research Methods (2 credits)
16. MGMGT 695: Leadership, Governance and Corporate Sustainability
17. MGRES 699: Dissertation (3 credits in PG course)

PG Courses 12 credits

Finance

MGFIN 661: Strategic Financial management (compulsory)
MGFIN 667: Capital and stock market operations and strategies
MGFIN 666: Investment planning and Portfolio management
MGFIN 672: Financial planning for Business
MGFIN 670: Commodity market operations and strategies
MGFIN 664: Managing working capital

Marketing

MGMKT 621: Strategic Marketing (compulsory)
MGMKT 631: Building brand and market
MGMKT 627: Salesforce planning and management
MGMKT 628: Promotion strategies
MGMKT 626: Global marketing
MGMKT 623: Consumer behavior analysis

Banking

MGBNK 601: Banking management and operations
MGBNK 602: Lending operations, project analysis and controlling
MGBNK 603: Treasury and liquidity management
MGBNK 604: Risk analysis for banking operations
MGBNK 605: Product development for resource mobilization

Insurance

MGINS 601: Insurance, Theory and Practice (compulsory)
MGINS 602: Insurance operations and management
MGINS 603: Life insurance, operations and management
MGINS 604: General Insurance, operations and management
MGINS 605: Risk analysis for insurance and pricing insurance products
MGINS 606: Developing insurance products

MGINS 607: Reinsurance, strategies and practices
MGINS 608: Insurance Regulations and Supervision

Tourism and Hospitality Management

MGMKT 621: Strategic Marketing (compulsory)
MGTHM 601: Managing and marketing tourism services
MGTHM 602: Hotels, restaurants and travel trade operations
MGTHM 603: Developing customer profiles and designing services
MGTHM 604: e-marketing for tourism
MGTHM 605: Tourism Product development

Transport Management

MGTMT 601: Transport economics (compulsory)
MGTMT 602: Pricing transport services and Fare management
MGTMT 603: Fleet management
MGTMT 604: Transport planning and operations
MGTMT 605: Repair, maintenance and replacement

Services management

MGSEM 601: Managing service operations (compulsory)
MGSEM 602: Service marketing
MGSEM 603: Quality assurance in Service operations
MGSEM 604: Human resource planning and service delivery
MGSEM 605: e-Service delivery

Small Business & Entrepreneurship

MGSBM 601: Small Business Management & Entrepreneurship
MGSBM 602: New Venture creation and Development
MGSBM 603: Innovation and New Product Development
MGSBM 604: Social Entrepreneurship
MGSBM 605: Entrepreneurial Finance
MGSBM 606: Entrepreneurial Marketing
MGSBM 607: Micro Enterprise
MGSBM 608: Business Plan

Note: During the first year, altogether 30 credits will be offered including 3 PG courses (9 credits). The course cycle will be flexible but the core course related to the PG course should be taken during the first year (first two semesters). For example, students pursuing marketing PG course will have to take marketing in the first year itself (first two semesters) while they will take the finance and operations courses in the second year (third and fourth semester). For other PG courses they will also take one course from marketing, finance and operations in the first year and the other two in the second year. The dissertation component only will be offered in the last semester.